

Special Projects

Strategy, business development, growth initiatives, operations

Philadelphia, PA

At Augean Robotics we are commercializing data-acquisitive collaborative robots that work alongside people while laying the foundation for expansive high-value autonomy. Today, our launch product, Burro, is shipping out in 6 packs to some of the world's largest growers, and we are seeking a recent MBA who will upgrade internal systems/operations, refine strategy, and assist in positioning the company for further VC-financing and commercial expansion. As an early team member, you will contribute directly to our continued success. You will also hold meaningful equity, and grow as we accelerate our growth.

What you'll do:

You get your hands-dirty in a fast-paced startup environment, where you'll learn by doing, and will be responsible for a broad variety of projects relating to scaling an early stage high tech company.

Role:

- Work directly with founding team and spearhead projects relating to product management, finance, fundraising, board management, operations, and strategy
- Build out internal operations and develop relationships with suppliers in order to scale from hand-building low volume (20-50) robots to high volume 100+
- Work with engineers to understand technology, assess industries/expansion markets, and develop platform strategy
- Travel to customers in California and other geographies to understand their operations, and to showcase robots
- Work at ground zero of the robot revolution

Requirements:

- Excellent team contributor and leader
- Fierce work ethic and self-motivated
- 2-5 years of experience in an analytical role in consulting, PE, corporate strategy, investment banking, or with an operating company
- Ability to take complex, ambiguous concepts, distill them into understandable path, and lead action
- MBA from a top school desired, undergraduate degree from a top school is required
- Strong interest in commercial robotics

Perks:

- Competitive salary and benefits (medical / dental / vision)
- Generous early-stage equity
- Flexible vacation policy
- Be at ground zero of the robot revolution

About us:

Our mission is to free people from tedious tasks outdoors, beginning with collaborative robots that help farm laborers work more productively, while also laying the base for ever more expansive autonomy where it is needed most. As a full stack company, sitting at the nexus of hardware/robotics, autonomy, and artificial intelligence, we are launching the first generation of robots into the world's largest industry - agriculture, and solving the #1 challenge facing our food system - labor scarcity. We are backed by some of the top US agtech and tech VCs, and based in Philadelphia, PA, with an office in Salinas, CA and another opening soon in Fresno, CA.